



State of Oregon Efficiency Solutions for Industry

Northwest Governors Association
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Oregon Providers

- Oregon Department of Energy
 - Business Energy Tax Credit
 - Small Scale Energy Loan Program
- Energy Trust of Oregon (ETO)
 - ETO is an independent nonprofit organization dedicated to helping Oregonians benefit from saving energy and tapping renewable resources.
 - Services customers of Portland General Electric, Pacific Power, NW Natural and Cascade Natural Gas.

ODOE

Business Energy Tax Credit

Driving energy conservation, innovation and jobs

- BETC encourages investments in energy conservation, renewable energy, renewable energy equipment, recycling projects, manufacturing facilities, and alternative fuel vehicles. Projects that utilize BETC must demonstrate an energy savings of 10% or more.
- In Oregon business owners can apply for a BETC, which is 35% of the eligible cost of a conservation project and 50% for renewable energy projects.
 - Oregon nonprofit organizations, tribes or public entities with no tax liability can also apply for a BETC; they then transfer tax credits to a business or resident with an Oregon tax liability, in exchange for a cash payment.
- The 2011 legislature will be evaluating the state's need to balance the general fund budget against the value of providing incentives to attract and retain job-creating businesses for Oregon.

ODOE

Small Scale Energy Loan Program

Financing Oregon's Energy Future

- When Oregon created SELP (circa 1980), it became the first of its kind in the nation. Since that time, SELP has provided millions of dollars to support the Oregon economy, with loans to energy projects that conserve and produce energy, as well as create jobs.
 - Program has made over 800 loans, totaling approximately \$513 million to individuals, businesses, nonprofits, school districts, colleges, and state, local and tribal governments.
 - Loans are funded through the sale of state general obligation bonds.
 - SELP approves only secured loans with good and sufficient collateral.
- SELP provides a mechanism for accessing affordable capital and offers low-interest, fixed-rate, long-term loans for qualified Oregon energy projects.

ETO

Incentives

Provides cash incentives to buy down costs of energy saving projects

- Serves:
 - Industrial & Manufacturing Facilities
 - Agriculture: Nurseries, Dairies, Irrigators
 - Water and Wastewater Facilities
- Offers:
 - Custom Projects: \$0.25/kWh and \$1/therm saved annually, up to 50% of project costs
 - Lighting Projects: 35% of project costs, up to \$0.17/kWh
 - NEMA Premium Efficiency Motors: \$10/hp
 - Green Motor Rewinding: \$1/hp
 - Plus standard incentives for compressed air accessories, insulation, and other HVAC equipment

ETO Services

- Program Delivery Contractors (PDCs) provide:
 - Customer outreach, engagement and support
 - Facility assessments – identify energy savings opportunities
 - Project application and documentation
- No-cost technical assistance
 - Technical and economic analysis of potential capital projects
 - Enhanced technical service to reduce energy waste in O&M
 - Training of site leadership and staff for continuous energy improvement

Contacts

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